

# Index

---

- Acemoglu 9, 22  
adaptation 3–4, 16, 31  
age 34, 47, 65, 72, 80, 84, 88–9, 96–8,  
118–19, 122–3, 126–7, 128–9, 135,  
143, 146, 170, 178  
agency 25, 143  
    *see also* choice  
Aknin 94, 157  
altruism 25–6, 46, 56–8, 66, 78, 195,  
204, 206  
Andreoni 25–6, 39, 41, 42, 94, 128,  
157  
Ariely 11, 14, 23, 170, 195, 204  
Ashcroft 163, 183, 191, 202  
ask (for help) 40, 47, 54, 57, 165,  
168  
    *see also* giving motivation  
aspiration 5, 47, 191  
attitudes 19, 24–29, 33, 34, 43–6, 47–8,  
56–9, 74, 80, 100, 120, 129, 130,  
183, 190, 191, 198, 201, 203  
    and giving 40–41, 48–9, 61, 116–17,  
133–6, 180  
    *see also* altruism; giving  
    motivations; self-interest  
aware 4, 16, 38, 40, 47, 150  
  
Bardsley 13, 26–7, 164, 182  
Bartolini 2, 3, 5, 10, 12, 28, 155, 179,  
196  
Bekkers 40, 41, 47, 48, 169  
Berkshire 6, 65, 81, 111–12, 156, 202,  
204  
Bowles 8, 9, 27, 58, 195, 203  
British Household Panel Survey 37,  
84, 137–42, 157, 189–90  
Bruni 12, 15  
  
Cambridge Prosociality and Wellbeing  
lab 28, 55, 75, 157  
capabilities 194  
  
causality 47–8, 61–3, 66, 99, 119, 136,  
137–8, 140, 144, 145, 154, 183,  
189  
caveats *see* hypothesis objections  
Center on Philanthropy at Indiana  
University 41, 47  
CGAP 39, 48, 83  
charity  
    giving to 66, 69, 71, 76, 81, 83–5, 99,  
103, 106, 117, 118–19, 121–6,  
128, 130, 132, 139, 157, 159–60,  
170–71, 176–82, 199  
    role of 38, 198, 201–2, 206  
choice 16, 24–5, 29, 42–43, 51, 62, 76,  
79, 81, 100, 104, 116, 120, 130,  
136, 141–3, 151, 154, 170–72,  
191–2, 194, 196, 198, 205  
    *see also* agency  
Citizenship Survey 37, 65, 72, 74, 77,  
79, 83, 85–8, 91–93, 100–104, 115,  
117–18, 142, 189  
civic participation 37, 65–6, 74–5, 102,  
117, 118, 121–8, 130–33  
    *see also* giving  
civic sector 19, 22–23, 35, 45–6, 49, 51,  
54–6, 59–61, 78, 135–6, 155–6,  
161, 183, 188–9, 191–8, 200–201  
coercion 17, 23, 34, 194  
    *see also* force  
cognitive *see* attitudes  
Coleman 13, 17–18, 195  
collaboration *see* cooperation  
communal 18, 29, 42, 45, 92, 115–17,  
206  
    welfare 35, 64–5, 69, 78–80, 94, 99,  
107–9  
    *see also* share  
community 6–7, 34–5, 42, 47–8, 52–3,  
78–9, 81, 90, 92–5, 128, 130, 139,  
155, 156, 188, 200–201, 205–6  
    *see also* neighbourhood; ward

- competitive 4, 5, 10–11, 13, 45–6, 155, 168, 170, 181, 196, 206
- conceptual framework 42–44, 61–3
- confounding effects *see* omitted variables
- cooperation 10–11, 15, 18, 21–23, 25, 41, 43, 46, 48, 52, 57, 116, 130, 134, 160, 163, 170, 181, 194, 206
- crime 6, 28, 67–80, 85–8, 90, 93–4, 101, 106, 108–9, 124, 131, 139–42, 146–53, 189
- crisis 49, 55
- crowd out / crowd in 2, 9–10, 15, 42, 49, 51, 54–5
- cycle 9, 43–4, 160, 205  
*see also* response
- Dasgupta 7, 21–3, 45
- Della Giusta 20, 21
- dependent 33–4, 42, 58, 66, 79, 151, 155
- deprivation 65–80, 85–90, 92–4, 105–10, 123–7, 129, 131, 150  
index of multiple deprivation 66–7, 85, 92, 101–2
- dictator game 12–13, 47–8, 51–2, 205
- donate *see* giving
- Douglas 58
- Dunn 94, 157
- duty 58, 204  
*see also* giving motivation
- Easterlin Paradox 2  
*see also* adaptation
- education 41, 80, 86, 88, 90, 94, 96, 124, 129–31, 136, 149, 151, 153, 189, 203
- endowment *see* inequality
- equality *see* inequality
- ethnicity 34, 37, 52, 65, 79–80, 86–90, 94, 96–7, 104, 108–9, 112, 122–3, 128–9, 130, 136, 146, 150, 170, 178–9, 199
- eudaimonia 14–15
- experiment 4, 9–11, 12, 24, 41, 47, 51–2, 58, 62–3, 117, 129, 134, 138, 157, 159–87, 190, 205
- force 21, 23, 80, 193–4, 196  
*see also* coercion
- forgiveness 25, 205
- Frey 4, 11, 156, 196
- Gallup 38, 49, 59, 60, 203
- GDP 1
- gender 88–9, 96–7, 119, 123, 128, 136, 143, 146, 150, 166, 178–9, 184
- generosity 7, 16, 36, 40, 44, 80, 81, 111–12, 156, 195  
*see also* giving
- giving  
and cohesive relationships 35, 36, 40–48, 95–100, 111–12, 137, 142, 155–6, 159–61, 182–4, 188–93, 201  
and income *see* giving and wealth; income and giving  
and inequality 46, 49–56, 78  
measurement of 37–40, 46, 49, 56, 82–5, 92–5, 99, 102–4, 140, 198–201  
motivation for 24–8, 40–45, 47, 49, 52–3, 56–9, 121–134, 137–8, 171–83  
prevalence of 38–9, 66, 94, 102–4, 140  
and state led redistribution 49–55, 193–7  
time vs. money 7, 33, 39–40, 47, 81, 82, 97, 99, 121–9  
trends and patterns 39–40, 47, 53, 156, 158, 206  
and trust *see* trust and giving  
and wealth 46–9, 90–93, 129, 171–83  
and welfare 64–82, 85–95, 99, 137–8, 145–58, 189–91  
to whom *see* networks and the exclusivity of one's social circle
- Granovetter 19, 156
- Grootaert 19, 28, 30, 31, 55, 84, 156, 163, 195
- Gui 13, 15, 18, 22, 195
- Halpern 17, 19, 28, 195
- happiness *see* life-satisfaction
- hedonism 14–15
- hedonistic treadmill 3–4
- homogeneous 52, 112

- see also* ethnicity; networks and the exclusivity of one's social circle
- hypothesis 24, 36, 46, 48, 60, 115, 117, 136, 137–8, 161, 179, 181, 198
- objections 46–63, 114, 137–8
- see also* conceptual framework
- incentives 23, 28, 45, 57, 98, 116
- material 9–11
- social 19, 26, 42, 61, 129
- income
- and giving 10, 26, 39, 41, 46–9, 52–4, 59, 85–94, 98, 119, 121, 123, 128–31, 135, 155, 159–61, 171–4, 178–82, 191
- and life-satisfaction 3–6
- and relationships 9–11, 26, 28, 180, 182, 189
- and welfare 1–6, 64, 85–93, 189
- see also* giving and wealth; inequality; wealth
- individualistic 1, 11, 13, 14, 26, 32, 188, 194, 195, 197, 203, 205
- see also* materialism; self-interest
- inequality 2, 4–6, 11, 48–56, 78, 116, 177–8, 191, 194, 204
- aversion 26, 47, 54, 57, 177–8, 180, 186, 191
- and giving *see* giving and inequality
- less well-endowed 34, 79
- and life-satisfaction *see* life-satisfaction and inequality
- informal sector *see* civic sector
- institutions 5, 18, 21–2, 25, 28, 30, 43, 44, 57, 60, 74, 79, 82, 116–17, 189, 192–7, 202–3, 206
- see also* norms; sanctions; state sector
- instrumental 8, 12, 15, 27, 28, 57, 65, 146, 151, 204
- intrinsic 4, 8, 10, 12–14, 15–16, 23, 25, 27–28, 46, 55, 57, 80, 116
- irrational *see* rational
- Johns Hopkins Global Civil Society Index 35
- Kolm 13, 15, 23, 33, 41, 44, 58, 150, 163, 170, 195
- Konow 25, 51
- Kosse 129, 160, 205
- Krishna 19, 20, 25, 27, 28, 29, 33, 84, 117, 131, 156, 160, 182, 195, 202
- Layard 2, 3, 4
- leader 20, 58, 202, 203
- life-satisfaction 2–3, 8, 26, 64–5
- five ways to wellbeing 7
- and giving 59, 61, 67–78, 85–6, 93–4, 105–8, 110, 140, 156–8, 189, 198
- and income 2–6, 93, 198, 91
- and inequality 2, 4–6, 28, 33, 49, 78, 163, 178
- and interpersonal relationships 6–8, 9–11, 28, 74, 191
- limitations of life-satisfaction indicators 14–16
- market sector 10, 13, 18–19, 22–23, 35, 45–6, 56, 59–60, 61, 136, 155, 163, 170, 188, 192–8, 201
- materialism 1, 3–5, 8–9, 182, 204
- effect on interpersonal relationships 5–6, 9–11, 13–14, 42, 195
- see also* individualistic; intrinsic
- Mauss 33
- see also* norms; reciprocity; team thinking
- money *see* income; inequality; wealth
- moral licence 58
- see also* team-thinking; values; virtue
- morale 15 23
- morals 9, 13, 15, 24, 26, 57, 117, 181, 203
- neighbour 6, 7, 35, 37, 39, 81, 93, 96–8, 111, 120, 133, 156, 170, 201, 203
- trust in 64–5, 67–80, 85–6, 89, 93, 96–7, 101, 119, 121–6, 133
- neighbourhood 37, 47, 53, 65, 77, 79, 85–6, 90, 92–3, 97, 99, 110, 135, 139, 141, 143, 145–50, 152–4, 188–9, 200
- see also* community

- networks 6–7, 18–20, 27–8, 30–31, 34, 43, 48, 58, 96, 142, 156, 181, 189, 195, 197  
 and the exclusivity of one's social circle 14, 19–20, 31, 38, 40, 43–5, 52, 56, 59, 78–81, 82–5, 112, 116, 122, 128, 139, 141–2, 156, 190, 195, 198–200, 206  
 and giving 40–41, 65, 90, 92, 149, 201  
*see also* ethnicity; social capital  
 New Economics Foundation 2, 7  
 non-contractable 15, 18, 22, 46, 58, 61  
 norms 5, 10–11, 17–26, 28–31, 33–4, 36, 40, 41, 43, 48–9, 57–8, 74, 170, 181, 189, 192, 195, 202–3, 206  
 and giving 41–42, 57–8, 92, 116, 193  
*see also* institutions; rules, sanctions; state-sector  
 nudge 16, 204
- objections *see* hypothesis objections  
 OECD 33, 46, 47, 49–51, 59–60  
 omitted variables *see* hypothesis objections  
 opportunistic 22–4, 33, 41, 58, 62, 116, 142, 192–3, 202, 206
- peers 2, 4, 6, 42, 58  
*see also* networks; reputation  
 philanthropy *see* generosity; giving  
 polarize 5, 22, 34, 46, 79, 80, 130, 151, 194, 200  
 policy 16, 29, 32, 45, 55, 61, 99, 154–6, 161, 183, 188, 195–207  
 poor *see* income; inequality; wealth  
 power 5, 8, 11, 13, 20, 22–3, 28–9, 30–31, 33–4, 48, 60, 84, 130, 138, 154, 163–4, 166, 192, 194, 196–7, 202  
 prescriptive 45, 198, 204  
 prosocial and antisocial definition 27, 43, 56–9  
*see also* attitudes  
 Putnam 13, 18, 27, 28, 34, 40, 78, 195, 206
- quality-of-life *see* life-satisfaction  
 rational 10, 13–14, 26, 197, 203  
 reciprocity 18, 20–23, 25, 33, 41–2, 44, 52–4, 56, 57, 72, 7–9, 82, 99, 130, 142, 151–2, 155, 170, 181, 192, 195, 199, 204–5, 206  
*see also* response  
 redistribution 23, 45–6, 49, 54, 56, 59, 180, 191, 194  
 relational goods 15, 18, 22  
 relational ties *see* networks  
 relationships (interpersonal)  
 advantages of 6–8, 16–22, 28, 191–7  
 improvement of 116–17, 137, 142, 163–4, 182–3, 201–205  
 measurement of 29–35, 40, 42–6, 161, 182–3, 191, 197–201  
 negative aspects of 8, 20–24, 29–32, 45, 55, 58, 195, 197  
*see also* civic sector; income and relationships; networks; social capital; social cohesion  
 religion 77, 81, 96–8, 110, 124, 128–9, 130–31, 136, 147, 154, 178–9, 199, 203  
 reputation 21, 41, 57–8, 181  
*see also* peers  
 resources 1–2, 12–13, 17, 20, 22, 24–5, 27–9, 32–5, 38–9, 40, 43, 45–9, 55–7, 60–61, 67, 96, 119, 128–9, 135, 155, 160–61, 164, 181, 183, 188–91, 196, 198, 202, 206  
 response (to social environment) 10, 26, 36, 42–4, 52–3, 55, 57, 79, 117, 120, 133–4, 136, 142, 144, 156, 160, 173, 177, 179, 181, 182–3, 190, 193, 200, 205  
*see also* cycle; reciprocity  
 restrict 8, 24, 31, 45, 54, 55, 121, 128, 164  
 rich *see* income; inequality; wealth  
 risk 8, 9, 10, 20, 21, 22, 28, 55, 195, 200  
 rules 19, 21–4, 25, 29, 30, 33, 58, 80, 118, 194–7, 203  
*see also* institutions; norms, sanctions  
 Ryff 14

- sanctions 18, 21–5, 28, 41, 58, 80, 195, 203  
*see also* institutions; norms, rules
- Scandinavia 49
- Science of Generosity 7
- self-interest 10–15, 22, 23, 25, 27; 31, 42, 45, 46, 56–9, 75, 77, 79–81, 117, 131, 192, 193–6, 203–6  
*see also* attitudes; giving motivation; individualism
- self-sufficient 54–5
- Sen 24, 163, 196–7, 202
- shame 7, 41, 57, 203
- Shang 48, 58
- share 3, 10, 13, 25, 27, 28, 37, 51, 60, 72, 83–4, 98, 107, 122, 129, 162, 164, 167–8, 189, 191, 199  
*see also* reciprocity
- social capital  
 bonding and bridging 19–20, 24, 38, 78, 139, 156  
 definition 16–20, 28–9  
 limitations to theory 17–18, 29–33, 44  
 measurement of *see* relationships, measurement of  
 negative social capital *see* relationships, negative aspects of  
 and resource flows 32–35  
*see also* attitudes; networks; norms; relationships; trust
- social cohesion 29, 32, 38, 45, 46, 47–8, 49, 55, 56, 61, 64, 78, 81, 85, 95, 115–6, 118, 120, 130, 134, 135–6, 137, 154, 155–6, 161, 183–4, 188–93, 198, 201–7  
 definition 34, 42–4  
*see also* relationships; social capital; solidarity; trust
- social comparisons 4–5, 9, 155, 204
- social networks *see* networks
- social norms *see* norms
- solicitation *see* ask
- solidarity 20, 25, 31, 33–4, 41, 57, 77, 81  
*see also* social cohesion
- state sector 22–3, 35, 37, 45–6, 49–51, 54–6, 59–60, 61, 74, 136, 155, 163, 188, 192–7, 201
- statistical significance 113–14
- Stiglitz 2
- stranger 7, 38–9, 40, 49, 59, 166  
*see also* networks and the exclusivity of one's social circle
- structure and agency 25  
*see also* choice; cycle; response
- subjective 2, 65, 141–2, 175
- Sugden 13, 15, 26, 195
- tax and redistribution 23, 39, 45–6, 49, 53–4, 56, 194
- team thinking 12–13, 26–27, 57, 66, 181, 195
- tradition 30, 58  
*see also* norms
- trends *see* giving trends
- trust (trustworthy)  
 building 21–24, 43–45, 60, 116–17, 134–6, 145–9, 154  
 definition 20–21  
 as a facilitator of cooperation 8, 18–25, 116  
 and giving 59, 67–80, 85–89, 90–92, 93–4, 97–9, 101, 105–10, 115–18, 121–8, 134–6, 145–9, 154, 189  
 and life-satisfaction 3, 43, 196  
 prevalence 101, 119, 141  
 as a proxy for cohesive relationships 11, 18, 20, 22, 24, 28–9, 34, 43–4, 59, 98–9, 137  
*see also* relationships; social capital; social cohesion
- ultimatum game 13
- Understanding Society 37, 65, 84–7, 89, 91, 95
- Uphoff 22, 25, 117
- values 6, 19, 26, 41–2, 57–8, 80, 134, 136, 164, 193, 195–6, 203–4  
*see also* attitudes; morals
- virtue 15, 42, 204
- voluntary sector *see* civic sector
- volunteer 7, 37, 38–9, 47, 56, 59, 66, 68–76, 79, 81, 83–5, 102–3, 105–7, 112, 117–18, 121–8, 130, 132–3, 139–40, 143, 146, 149–50, 153–4, 198, 201, 205  
*see also* giving

- ward 65–6; 85, 90, 92, 102, 123–4, 131, 142  
*see also* community
- warm glow 26, 55, 57
- wealth 1–2, 5, 8, 11, 14, 18, 45, 47–8, 53, 59, 83, 91, 119, 129, 131, 142, 147, 149, 151, 154, 161, 193–4,  
*see also* income; inequality; polarize
- welfare  
 definition 64
- indicators of 64–6, 101–2, 140–41, 197–201  
*see also* giving and welfare; income; relationships
- wellbeing *see* life-satisfaction
- Wicksteed 12
- Wilkinson 2, 6, 28, 33, 49, 55, 79, 164, 178
- World Bank 17, 23, 197, 202
- World Giving Index 38–9, 49