### Index

Abbreviations used in the index:
- ESE – entrepreneurial self-efficacy
- IVC – independent venture capital
- PVC – public venture capital
- TT – technology transfer
- TTOs – technology transfer offices
- VC – venture capital

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ESE</td>
<td>entrepreneurial self-efficacy</td>
</tr>
<tr>
<td>IVC</td>
<td>independent venture capital</td>
</tr>
<tr>
<td>PVC</td>
<td>public venture capital</td>
</tr>
<tr>
<td>TT</td>
<td>technology transfer</td>
</tr>
<tr>
<td>TTOs</td>
<td>technology transfer offices</td>
</tr>
<tr>
<td>VC</td>
<td>venture capital</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Abbreviated Accounts</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>and credit risk</td>
<td>72</td>
</tr>
<tr>
<td>disadvantages</td>
<td>73–4</td>
</tr>
<tr>
<td>reasons for filing</td>
<td>65–6</td>
</tr>
<tr>
<td>survey</td>
<td>63–4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Academic Entrepreneurship</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>101</td>
<td>see technology transfer</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Accounting Directive</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>(2012/6/EU) 58, 60</td>
<td></td>
</tr>
</tbody>
</table>

| Ackerman, F.             | 58          |
| administrative burden on small businesses | 58–75 |
| impact of financial reporting regulations | 60–62 |

<table>
<thead>
<tr>
<th>Agricultural Entrepreneurship</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>170–90</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cheese Producer Case Study</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>180</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Dynamic Capability</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>185–7, 188–9</td>
<td></td>
</tr>
<tr>
<td>entrepreneurial orientation</td>
<td>188, 192–5</td>
</tr>
<tr>
<td>jelly producer case study</td>
<td>177–9</td>
</tr>
<tr>
<td>meat producer case study</td>
<td>175–6</td>
</tr>
<tr>
<td>resource-based view</td>
<td>172, 180–82, 187–8</td>
</tr>
</tbody>
</table>

| Alaszewski, A.             | 199         |
| alcohol and controversial entrepreneurship | 18 |

| Alvarez, S.A.             | 196, 204    |
| Amesse, F.                | 107–8       |
| Antonic, B.               | 157         |
| Argote, L.                | 107         |

| Armitage, C.J.            | 144         |
| autonomy, agricultural ventures | 184 |

| Bacchi, C.                | 41          |
| bakery business, opportunity identification | 202 |

| Balogun, J.               | 197–8, 200  |
| Bandura, A.               | 128, 129–30, 131, 132, 133, 134, 137 |
| banks and small firm financial disclosure | 68 |
| Barbieri, C.              | 181         |
| Barney, J.B.              | 196, 204    |
| Baron, R.A.               | 194         |
| Baron, R.M.               | 139         |
| Baum, R.J.                | 194         |
| Baumol, W.J.              | 12, 25      |
| Bernstein, D.             | 101, 105, 114 |
| Bertoni, F.               | 83, 86, 87, 90, 96 |
| Bird, B.J.                | 194         |
| Blundel, R.               | 182         |
| Bolger, N.                | 198, 200, 208 |
| Borch, O.J.               | 119         |
| Bottazzi, L.              | 94          |
| bypassing supervisor as risk-taking | 157 |
| Caldera, A.               | 105, 106    |
| Cantillon, R.             | 152         |
| careless entrepreneurship | 15, 24–5    |
| Carr, J.C.                | 132, 135    |
| cash flow sensitivity and venture capital finance | 80–82, 94–5, 96 |
| Casson, M.                | 194         |
| Chambers, D.              | 103         |
| Chapple, W.               | 101, 105, 118 |
| cheese production farm venture | 180 |
| autonomy | 184 |
| firm resources | 180–81 |
| human resources | 181–2 |
innovative capacity 183
integrating knowledge and resources 185, 186
market relations 184–5
network connections 186–7
Chen, C.-M. 194
Chrisman, J.J. 151
Cohendet, P. 107–8
companies
large companies and small firms’ financial information 67, 68
small, see small firms
Companies Act 2006, UK 59
competitive aggressiveness, agricultural ventures 184–5
confidentiality
and abbreviated accounts 66
benefits for small companies 74
Conner, M. 144
Conti, A. 103
controlling entrepreneurship 15, 23–4
controversial entrepreneurship 14, 18–19
Corbett, A.C. 205
corrosive entrepreneurship 15, 21–3
corrupt entrepreneurship 14, 19–21
Corti, L. 207
costs of entrepreneurship, see social costs of entrepreneurship
counterproductive entrepreneurship 11–29
credit insurance providers and small firm financial information 69–70
credit reference agencies and small firm financial information 69, 70
credit risk assessments and financial crisis 71–2
criminal entrepreneurship 14, 16–18
criminology and dysfunctional entrepreneurship 28
Dannreuther, C. 42
data collection using diaries, see diary method
Davidsson, P. 186
De Wolf, P. 181, 190
Debande, O. 105, 106
Dess, G.G. 13, 173
deviance perspective 27–8
diary method 198–9
benefits 207
challenges 207–8
Finnish food sector SMEs 199–202
disclosure of information
and access to credit 68–71, 73–4
and small businesses 61–3
stakeholder interests 66–71
UK regulations 58, 59–60
discursive policy analysis 37–8, 40–43, 51–4
Turkey 44–51
diversification, agricultural, see agricultural entrepreneurship
drug trafficking 17
dynamic capabilities 171, 172–3
agricultural ventures 185–7, 188–9
and technology transfer 107–8
dysfunctional entrepreneurship 11–29
education, entrepreneurial, and ESE 127–45
education level, agricultural entrepreneurs 181–2
Eisenhardt, K.M. 107
emotional arousal and entrepreneurial self-efficacy 134–5, 139, 143
Engel, D. 83, 85
Ensley, M.D. 194
entrepreneurial courses and agricultural ventures 186
entrepreneurial intentions
and entrepreneurial self-efficacy 127–8, 135, 143–4
measurement 138
entrepreneurial orientation (EO) 171, 173–4
agricultural ventures 182–5, 188
entrepreneurial rent 21–3
entrepreneurial self-efficacy (ESE) 127–45
definition 130
and entrepreneurial intentions 135, 143–4
measurement 138
study 136–9
entrepreneurship
in agriculture, see agricultural entrepreneurship
social costs 11–29
Turkey 44–54
entrepreneurship education and ESE 127–45
entrepreneurship policy
discursive approach 40–42, 47–54
literature review 38–40
Turkey 44–54
environmental costs
of corrosive entrepreneurship 22–3
of criminal entrepreneurship 17
equality culture and intrapreneurship 162–3
Erikson, T. 130, 133, 142
ESE, see entrepreneurial self-efficacy
European Commission
Accounting Directive 58, 60
Fourth Directive on Company Law 59
experience
and entrepreneurial intention 143–4
and entrepreneurial self-efficacy 130–31, 139, 142
measurement 137
vicarious experience 131–3, 139, 142
eye clinic, intrapreneurship 154–63
families, effects of entrepreneurship 24–5
Fayolle, A. 128
Fazzari, S. 80, 81
financial constraints, impact of venture capital 81
financial crisis
and rent-seeking entrepreneurship 22
and small firms’ credit risk 71–2
financial reporting regulations, UK 59–60
impact on small businesses 60–75
Finland
eye clinic intrapreneurship 152–63
food sector SMEs, opportunity identification 199–206
hierarchies in healthcare 161
firm resources, agricultural ventures 180–82
firms
large companies and small firms’ financial information 67, 68
small, see small firms
Fourth Directive, EU 59
Friedman, J. 117
Gailly, B. 128
gambling industry 19
gatekeeper roles in TTOs 112
Gaule, P. 103
George, G. 187
Geuna, A. 117
Gist, M.E. 134
government discourse on
entrepreneurship, Turkey 47–54
data sources 45–7
government programmes, Turkey 44, 45
Graevenitz, G. von 128
Guariglia, A. 81
healthcare organisation, intrapreneurial risk-taking 149–65
Helfat, C. 173
‘heroic entrepreneur’ qualities, Turkish government 52
hierarchical boundaries and intrapreneurship 160–61
Hisrich, R.D. 158
honey business, opportunity identification 202–3
Hsu, D. 101, 105, 114
Hülsbeck, M. 118
human resources
agricultural ventures 181–2
and technology transfer performance 106
human trafficking 17
ICT companies and VC finance 87
idea generation, agricultural ventures 182–3, 188
illegal entrepreneurship 13–21
independent venture capital 79–80
amount of support 90
and cash flow sensitivity 94–5, 96
effectiveness 79–80, 81–2
impact on investment rate 90, 91–4, 95
information disclosure, see disclosure of information
innovative capacity, agricultural ventures 182–3, 188
institutional theory and entrepreneurial behaviour 27
institutionalization of deviance 27–8
instrumentalist framework of research 39–40
integrating knowledge and resources, farm ventures 185–6, 188–9
intentions, see entrepreneurial intentions
intrapreneurship 149–50, 151–2
in public healthcare 152–65
and risk-taking 152
inverse role models 132
investment and cash flow 80–81, 91
impact of VC finance 82–3, 90, 94–5, 96
investment rates, impact of VC finance 90, 91–4
investment time lag, IVC and PVC-backed companies 94
Ireland, R.D. 151
IVC, see independent venture capital
jelly production farm venture 177–9
human resources 181, 182
integrating knowledge and resources 185–6
network connections 187
proactiveness and autonomy 184
risk-taking propensity 183
Jennings, P.L. 42
job description boundary to intrapreneurship 159–60
judgment of own physiological state and entrepreneurial self-efficacy 134–5, 139, 143
measurement 138
Kahneman, D. 160
Kaplan, S.N. 80, 81
Kelloway, E.K. 130
Kennedy, J. 128, 130, 131, 132
Kenny, D.A. 139
Kenny, K. 42
Kenton, C. 200, 207
Kirzner, I.M. 196
Kitting, J. 42
knowledge integration, agricultural ventures 185–6, 188–9
Kolvereid, L. 130, 132, 134, 137
Krueger, N.F. 110, 130, 131
learning
and agricultural ventures 185–6
and opportunity identification 204–5
learning theory and dysfunctional entrepreneurship 28
location rent 181
Lockett, A. 118
Lovallo, D. 160
Lumpkin, G.T. 173, 184
management of TTOs, impact on performance 106–20
market relations and agricultural ventures 184–5
Markman, G.D. 106, 115, 119
Martin, J.A. 107
Mary, nurse intrapreneurship case study 153–63
mastery experience and entrepreneurial self-efficacy 130–31, 139, 142
impact on entrepreneurial intention 143
measurement 137
McElwee, G. 190
McGee, J.E. 130, 138
McKelvie, A. 186
meat production farm venture 175–6
competitive attitude 185
firm resources 180, 181
human resources 182
innovative capacity 183
integrating knowledge and resources 185, 186
proactiveness and autonomy 184
risk-taking propensity 183
micro enterprises
and external finance 71
and financial reporting 60, 75
Miller, D. 172
Mitchell, T. 134
monopoly rent 21
Mshenga, P.M. 181
Muscio, A. 117

network and strategic alliances,
agricultural ventures 186–7
Nightingale, P. 96
Norway, farm entrepreneurship 174–87
observation of others, see vicarious experiences
Oosterbeek, H. 128
opportunities 194–5, 195–7
seizing TT opportunities 108, 114–15
sensing TT opportunities 108, 112
study using diary method 199–209
organic organizational structure and intrapreneurship 162–3
organization of TTOs, impact on performance 106–20
organizational culture and intrapreneurship 162–3, 164
organizational support and intrapreneurship 157–9

parental role models and entrepreneurial self-efficacy 132
Patterson, A. 200
Pellón, M. 86
Perren, L. 42
personal life, impact of entrepreneurship 24–5
Peterman, N. 128, 130, 131, 132
physiological state awareness and entrepreneurial self-efficacy 134–5, 139, 143
measurement 138
planned behaviour theory and entrepreneurial intentions 135, 144
policy
as discourse 37–8, 40–54
entrepreneurship policy studies 38–40
implications of dysfunctional entrepreneurship 26–7
reducing regulatory burden on small businesses 58, 75
politics and discursive policy 52–3
proactiveness and autonomy, agricultural ventures 184
processed food business, opportunity identification 202
prostitution as controversial entrepreneurship 18–19
public venture capital 79–97
amount of support 90
and cash flow sensitivity 94–5, 96
and investment rate 90, 91–4
Rasmussen, E. 109, 119
recognizing opportunities 197
diary study 200–206
for technology transfer 108, 112
reconfiguring capacity of TTOs 108, 115–17
Reis, H.T. 198
rent-seeking entrepreneurs 21–3
reporting regulations, see financial reporting regulations
resource-based view 170–71, 171–2
and agricultural ventures 180–82, 187–8
resource integration, agricultural ventures 185–6, 188–9
Ricardian rent 21
risk-taking
and agricultural ventures 183–4
and intrapreneurship 151–2, 157–61
Turkish government 51
role models and entrepreneurial self-efficacy 131–3, 139, 142, 143
Scherer, R.F. 131, 132
Schram, S.F. 41
Schumpeter, J.A. 196
Scrivener, S. 42
seizing technology transfer opportunities 108, 114–15
self-efficacy 129–30; see also entrepreneurial self-efficacy
self-judgment of physiological state and entrepreneurial self-efficacy 134–5, 139, 143
measurement 138
Semykina, A. 86
sensing technology transfer opportunities 108, 112
Sequeira, J.M. 132, 135
serendipity and opportunity identification 205
sex industry 18–19
Shamsie, J. 172
Shane, S. 13, 112
Sharma, P. 151
Siegel, D.S. 106, 119
Siggelkow, N. 109–10
Silberman, J. 117
Slevin, D.P. 150
small firms credit risk following financial crisis 71–2
effect of abbreviated accounts 65–6, 73–4
financial reporting regulations 58–60
impact of reporting regulations 60–66
stakeholder interests in financial disclosure 66–71
social cognitive theory and entrepreneurial self-efficacy 128, 129–30
social context and opportunity identification 204–5, 207
social costs of entrepreneurship 11–29
careless entrepreneurship 24–5
controlling entrepreneurship 23–4
controversial entrepreneurship 18–19
corrosive entrepreneurship 21–3
corrupt entrepreneurship 19–21
criminal entrepreneurship 17–18
social persuasion
and entrepreneurial self-efficacy 133–4, 139, 142–3
measurement 137
solitude as effect of intrapreneurship 157–9
Sorensen, J. 103
Souitaris, V. 128
South Korea, comparison with Turkey 48
stakeholder interests in small company disclosure 66–71
Stiebale, J. 83, 85
stress tolerance and entrepreneurial self-efficacy 134–5, 143
measurement 138
structural organicity and intrapreneurship 162–3
substance abuse 18
supervisor bypassing and intrapreneurship 157
support and intrapreneurship 157–9
survival rate and VC financing 85–6
Swamidass, P.M. 110
teamwork and intrapreneurship 158–9
Technology Entrepreneurship Support Programme (TESP) 45
technology transfer 101–20
technology transfer offices (TTOs) 103
dynamic capabilities 107–8
organization and management, impact on performance 106–20
performance drivers 104–6
performance measurement 104
resources 104–5
Terjesen, S.A. 150
TESP (Technology Entrepreneurship Support Programme) 45
theory of planned behaviour and entrepreneurial intentions 135, 144
Thun, N.B. 130
Thursby, J.G. 101, 105
Thursby, M.C. 101, 105
Index

timing and opportunity identification 205, 207

tobacco and controversial entrepreneurship 18

Townsend, D.M. 127

trade credit insurance providers and small firms’ disclosure 69–70

transition economies and discursive policy analysis 53–4

TTOs, see technology transfer offices

Turkey

economy 43–4

entrepreneurship 44

government discourse on entrepreneurship 45–54

government support programmes 44–5

Tyková, T. 96

UK, financial reporting regulations 58, 59–60

effect on small businesses 62–75

university entrepreneurship 101; see also technology transfer offices

VC, see venture capital

Venkataraman, S. 13

venture capital 79–97

and investment-cash flow sensitivity 80–82, 94–5, 96

verbal persuasion

and entrepreneurial self-efficacy 133–4, 139, 142, 143

impact on entrepreneurial intention 143–4

measurement 137–8

vicarious experiences

and entrepreneurial self-efficacy 131–3, 139, 142

impact on entrepreneurial intention 143

measurement 137

VICO database 86

violence and criminal entrepreneurship 17–18

von Graevenitz, G. 128

Von Thünen rent 181

Vulasa, V. 110

Wadeson, N. 194

Wheeler, L. 198

Wood, R. 134, 137

Wooldridge, J. 86

Wright, M. 118

Xheneti, M. 42

Yin, R.K. 174

young people as entrepreneurs, Turkey 49–51

Zahra, S.A. 13, 186

Zhao, H. 131, 135, 138

Zingales, L. 80, 81