Index

Abily, Camille 378
abuse, physical, emotional and sexual 7, 65, 157
academic requirements and graduation rates 2, 159, 161, 355–61
see also National Collegiate Athletic Association (NCAA) Division IA and Proposition 16
age restrictions in sports 2, 7, 156–67, 171–2
ability 163
abuse, physical and sexual 157
age fraud 160
antitrust and/or labor law 161–2
Association of Tennis Professionals (ATP) World Tour 161
baseball 162
basketball 159, 162, 165–6
boxing 162
burnout prevention 160
child labor laws 163
collective bargaining agreement (CBA) 159, 161, 162–3, 165
corruption 160
cycling 163
economic impact 163–6
education requirement 159, 161
Fédération Internationale de Gymnastique (FIG) 157, 160
figure skating 156–7
football 162
golf 156–7, 159–60
governing bodies 171–2
grand slam 158
gymnastics 156–7, 159, 160
hockey 162
injuries, career-ending, prevention of 164
International Tennis Federation (ITF) Age Eligibility Commission 158
Ironman Triathlon World Championships 163
Junior Tour 158
Ladies Professional Golf Association (LPGA) 157, 159
legal, cultural and ethical criticism 159
legal status 160–63
Major League Baseball (MLB) 161, 162
muscular and skeletal development 160
National Basketball Association (NBA) 159, 161, 165–6
National Football League (NFL) 161, 162–3
National Hockey League (NHL) 161
ordinary least squares (OLS) regression 164
overwork, vulnerability to 157
playing ability, intelligence, maturity and financial stability 160
Professional Golf Association (PGA) Tour 161
public image 160
reserve clause 162
running 163
self-selection 165–6
social benefits 159
stochastic frontier analysis 163
swimming 163
tennis 156–7, 158, 159, 162, 164
Women’s National Basketball Association (WNBA) 7, 157, 159
Women’s National Basketball Players’ Association (WNBPA) 159
Women’s Tennis Association (WTA) Tour 157, 158, 163–5, 166–7
American Junior Golf Association (AJGA) Tournaments 97
antitrust and/or labor law 161–2
Ashe, Arthur 115

427
Association of Tennis Professionals (ATP) World Tour 161
assortative mating 3
athletics 62–5
attendance at sports events 3, 21–38
  Australia 49, 410
  basketball 133–5
by marital status and spouse’s sports capital 30
by sports participation 26
data 28–30
econometric results 30–37
marriage and attendance 27–8, 29–30, 37
model 24–8
participation 26
previous research 22–4
probit model 34–5
sports capital 25–7, 31–2
Women’s World Cup 365–6, 375–6, 382
attire, modest 4
Augustus, Seimon 147
Austin, Tracy 156, 158
Australia 163, 397
Australia: basketball and netball see basketball and netball in Australia
Australia: participation in women’s sport 3, 40–54
aerobics/fitness 41, 42, 47
attendance patterns 49
Australian Olympic Committee (AOC) 51–2
Australian Rules Football 49, 50
basketball 49, 50
business deals (‘grass ceiling’) and networking 48, 51
competition/challenge 44, 46–8, 50, 51, 53, 54
composite commodity consumption 46
cricket 49
cycling 41, 42
dog racing 49
family-unfriendly demands 52–3
gender differences 47, 51
gender roles in the family 48
golf 41, 42, 48, 49
harness racing 49
health/fitness/well-being (including weight loss) 42, 43–4, 46–8, 51, 53, 54
home production function 46–7
horse racing 49
income 46–7, 48
life cycle changes in activities 42, 47
lowering barriers to participation 51–3
macho culture 52
marginal utility of consumption 48
model 45–51
motivations 40
motor sports 49
national sporting organizations (NSOs) 51, 52
netball 41, 42, 49, 50
non-participation and constraints 40, 44–5, 48
‘old-boy’ network 52
participation by age and gender 43
patterns of sports and physical recreation activities 41–5
role models and mentors, lack of 52, 54
rugby league 49, 50
rugby union 49, 50
running 42
soccer 42, 49
socialization and enjoyment 43–4, 46–8, 50, 51, 53, 54
Sport Leadership Grants and Scholarships for Women Program (ASC) 53
swimming 42
tennis 42, 49, 50
time allocation and constraints 45, 46, 49, 53
transport 44
underrepresentation 52, 54
utility function 46
walking 41, 42, 44, 47, 53
Women in Sport Leadership Register (ASC) 53
work responsibilities 48
avoidance behaviour 13

Barbieri, Melissa 416
baseball 11
age restrictions 162
coaching 276–8, 286
basketball 9–11, 12
age restrictions 159, 162, 165–6
couching 275, 276–9, 282, 286
collective bargaining agreement (CBA) 264, 416
endorsements 381
Proposition 16 236
and quantile regression 2
Title IX 175, 420
see also revenues and subsidies in National Collegiate Athletic Association (NCAA) Division I women’s basketball
basketball and gender differences in competitive balance 10–11, 135–7, 251–66
Associated Press (AP) player-of-the-year award 261
average first-round results 254–5
collective bargaining agreement (CBA) 264
Herfindahl-Hirschman index (HHI) 256–7
Herfindahl-Hirschman Index Ratio (HHIR) 256–8, 262, 264
inter-season competitive balance 253–4, 256
intra-season competitive balance 253–4
measurement 253–8
Naismith Award 261
National Basketball Association (NBA) 259, 262–3
National Collegiate Athletic Association (NCAA) 254–5, 256, 260, 264
National Collegiate Athletic Association (NCAA) Division I 251, 253, 257–8, 262, 263
National Collegiate Athletic Association (NCAA) Division II 262
National Collegiate Athletic Association (NCAA) Division III 262
player ability distribution changes 258–64
round by round average seed remaining 256
standard deviation of win percentage 254
Women’s National Basketball Association (WNBA) 263–4
basketball and netball in Australia: media coverage and pay 16, 49, 50, 410–24
All-Australia Women’s Basket Ball Association (AAWBBBA) 418
attendance 410
Australian Broadcasting Company (ABC) 413–14, 415, 421
Australian Netball Players’ Association (ANPA) 422
Australian Sports Commission (ASC): Women and Sport unit 411–12
collective bargaining agreement (CBA) 416
International Basketball Federation (FIBA) 414
media coverage 411–14
media coverage in basketball 414–16
media coverage and pay in netball 421–2
National Basketball Association (NBA) 414
National Basketball League (NBL) 414, 415
Netball Australia 418
netball court design and positioning 417–19
netball, origins of 416–21
netball rules 417–20
pay inequalities 415–16
popularity 410
salaries 415, 422
Senate Estimates Committee inquiry (2006) 411
sponsorship 410
Trans-Tasman Netball League (TTNL) 421–2
TV viewership 410
Women’s National Basketball Association (WNBA) 410, 414
Women’s National Basketball League (WNBL) 415, 421–2, 423
behavioral conflict 64–5
behavioral differences in  
competitiveness 293–4, 299  
Berenson, Senda 416–17  
Bergman-Osterberg, Marina 417  
biological factors and competitiveness  
92, 313  
Blyth, Madonna 416  
body image 60–61, 67  
Bompastor, Sonia 378  
bone density, low 64  
Borkowski, Shek 379  
boxing 162  
Brazil 349  
British Commonwealth 16  
British Open 102  
Brown, Jim 260  
Brunson, Rebekkah 147  
Buffet, Marie-Georges 378  
burnout prevention 160  
business deals (‘grass ceiling’) and  
networking 48, 51  
Buss, Jerry 134  
capability effect 99  
capability hypothesis 300  
Capriati, Jennifer 156, 158  
Caribbean 312  
Catchings, Tamika 147  
Central America 313  
Chamberlain, Wilt 260  
Champions Tour 5, 74, 76, 80, 82–3  
Chastain, Brandi 347  
child labor laws 163  
Chile 374  
China 160  
Women’s World Cup 365, 369–71,  
373–4, 383  
‘choking under pressure’ 300  
Civil Rights Act 177  
Civil Rights Restoration Act (1988)  
179  
Clarett, Maurice 162  
coaching women and women  
coaching: pay differentials 11–12,  
269–88  
average assistant coaching salaries  
by institution type 274  
average head coaching salaries by  
institution type 272  
baseball 276–8, 286  
basketball 275, 276–9, 286  
Division I 275, 284  
Division IA 272–4, 276–9, 282  
Division IAA 272–4, 276–9  
Division IAAA 272–4, 276–9  
Equity in Athletics Data 271, 273,  
278–9, 282, 284  
football 275, 276–9, 286  
Division II 272–4  
Division III 272–4  
golf 276–8, 286–7  
salary model 282–6  
institution type, coaching salaries by  
271–5  
marginal revenue product (MRP)  
275  
National Collegiate Athletic  
Association (NCAA) 271  
percentage of womens’ teams  
coached by women 269  
wage determination for men’s golf  
coaches 284  
wage determination for women’s  
golf coaches 285  
operating expenses 275–6, 278, 286  
program expenditures 280–81  
program reputation 280–81  
rating percentage index (RPI) 280  
salary determinants 281–6  
scholarships 278–9  
soccer 276–8  
softball 276–8, 286, 287  
coaching performance by gender  
279–81  
coaching productivity 281  
Division I 280, 286  
tennis 276–8  
total expenditures on selected sports  
by division 275–9  
total expenses 275, 277, 286  
volleyball 276–8  
work–life balance barriers 270, 287  
Coates, John 52  
collective bargaining agreement  
(CBA)  
age restrictions 159, 161, 162–3, 165  
basketball 137, 139, 264, 416  
netball 416  
Colombia 297  
Commonwealth Games 372, 412–13
Competition avoidance/aversion
- figure skating 319–20, 324, 326, 327, 332
- sprinting 13

Competition and gender differences in competitive balance
- 293–314, 325–6

Ability 295
- analysis of variance 308
- biological differences 293–4, 299
- capability hypothesis 300
- ‘choking under pressure’ 300
- closedness or competitive balance 306–7
- cultural heterogeneity 311–12
- culture-and-incentives hypothesis 300, 311
- data and descriptive evidence 301–8
- drug-testing and performance-enhancing drugs 309, 311
- econometric findings 308–11
- estimation results 310
- finish times, percentage difference in 305, 306
- genetic differences 294
- Germany and 100m distance race 301–8, 309–12
- golf 300
- Graduate Record Examination (GRE) 295
- implications for future research 311–13
- incentive structures 293
- international athletes sample 301–8, 309–12
- matrilineal and patriarchal societies 298
- Mellon Foundation Graduate Education Initiative 295
- negotiating practices 296
- nurture 297
- opportunities 293
- ordinary least squares (OLS) regression 310–11
- overconfidence 299
path dependency 306
- performance 307
- physical differences 293
- population size 305–6
- predispositions 293
- previous empirical research 294–301
- laboratory experiments 296–8
- real-life evidence 294–6
- sports data 298–301
- quantile regression 310, 312
- regression model 308
- risk aversion and risk taking 295, 296, 297
- running 299
- self-selection 299–300
- socialization 293, 297, 311
- socio-cultural conditions 293
- tennis 300
- thresholds 306
- ‘Usain Bolt effect’ 305
- corporate branding 134–5
- corporate sponsorships 375
- corruption 160
- Crocker, Fay 390–91
- cultural factors 57, 58, 92
- golf 92
- soccer 350, 353–5
- cultural heterogeneity 311–12
- cultural lag 4, 56, 59, 64–5, 67
- culture-and-incentives hypothesis 300, 311
- cycling 41, 42, 163
- Czechoslovakia 294
- da Silva, Marta 380
- Diaz, L. 393
difference-in-differences (DiD) technique 10, 235, 239–43, 245, 249–50
disordered eating 4, 62, 63–4, 68
- Djokovic, Novak 115
- drug-testing and performance-enhancing drugs 13, 309, 311
- Dwyer, Jamie 416
earnings
- basketball 16, 139, 153
- coaching 281–6
- golf 5–6, 94, 96, 100, 103, 105, 108–9, 111, 390, 395, 397–402
Women’s World Cup 375–6, 379
see also basketball and netball in Australia; coaching; prize money; skiing: earnings and performance
East Asia 349
eating disorders 4, 62, 63–4, 68
economic contests see figure skating: gender-differential responses to economic contests
economic impact of Women’s World Cup 365–85
apparel and fashion markets 381, 384
attendance 365–6, 375–6, 382
bilateral trade patterns 367–8, 370, 382
Chile 374
China 365, 369–71, 373–4, 383
corporate sponsorship 375
endorsements 380–84
England 376–8
FIFA (Fédération Internationale de Football Association) 365–6
Football Association (FA) 377–8
France 374, 376, 378
GDP 372–3, 382
Germany 365, 367, 374, 376, 378–9
growth model of trade 368
impact on trade and income per capita 369–74
Japan 369, 373–4, 376, 379
literature review 367–9
losses (revenue) 367
Major League Soccer (MLS) 375
personality 382
physical attractiveness 381–4
professional leagues, connection to 375
salaries 375–6, 379
semi-professionals 376, 379
Sweden 369, 371–2, 376, 379–80, 383
television audiences 366
television deals 375
Union of European Football Associations (UEFA) 377
United States 365, 367, 369, 371–2, 374–5, 380, 383

Women’s Football Association (WFA) 377–8
Women’s Professional Soccer (WPS) 375–6
Women’s Super League (WSL) 376
Women’s United Soccer Association (WUSA) 375
WPSL 376
education requirement 159, 161
endorsements 380–84
EPO (drug) 309
equal opportunities see Title IX
Equity in Athletics Disclosure Act (EADA) 9, 179, 180, 189–90, 191
Europe 346
European Championships 329, 331–2
European Tour 96
Evans, Dena 270
exercise, excessive 68

Family Education Right and Privacy Act (FERPA) 237
Fédération Internationale de Gymnastique (FIG) 157, 160
Fédération Internationale de Ski (FIS)
Alpine Ski World Cup 6, 116, 117–19
‘Female Athletic Triad’ 64
FIFA (Fédération Internationale de Football Association) 14, 346, 348–51, 352, 353, 354, 365–6
figure skating and age restrictions 156–7
figure skating: gender-differential responses to economic contests 12, 13–14, 319–38, 341–4
‘atmospherics’ 331
coefficient of variation for men’s and ladies’ competitions 333
competition avoidance/aversion 319–20, 324, 326, 327, 332
competitiveness 325–6
estimation and data 329
European Championships 329, 331–2
Four Continents Championship 329, 331–2
‘home ice’ advantage 330
Index

incentives 319–20, 333, 335–6, 337
individual performance 335
International Skating Union (ISU) 343
    Grand Prix events 329, 331, 333, 337
marginal physical product (MPP) 320
marginal revenue product (MRP) 321
means of key variables 332
negative feedback 319–20, 327, 331
negative impact 333, 336, 337
Olympics 328–37, 343
ordinary least squares (OLS) regression 333
participation decisions 326
piece rate 320
point differential 335
rank number 335, 336
rank-order tournaments (ROTs) 319, 321, 338
results 332–6
reward structure 328
score 335
scoring system 343
selection bias 325
self-selection 338
Short Program 327–31, 335–7, 341–2
team performance 323
World Championships 328–32, 334–7
football 8, 12
    age restrictions 162
    coaching 272–4, 275, 276–9, 286
    Proposition 16 235–6
    revenues and subsidies 225–6
    Title IX 175, 183–4
see also soccer
gender differences 10, 116
    Australia 47, 51
    competitive balance 11
golf 5, 102, 105
    skiing 117, 122, 129
see also basketball and gender differences; competitiveness and gender differences; golf:
gender differences in response to incentives; international women’s soccer and gender inequality
gender gap 13
genetic differences and competitiveness 294
George, Tom 381–2
Germany
    and 100m distance race 301–8
    football 346, 365, 367, 374, 376, 378–9
    Football Association (DFB) 378
    Women’s Bundesliga 348, 378–9
GII 362
golf 12, 116
golf: gender differences in response to incentives 5–6, 92–112
affirmative action 95
American Junior Golf Association (AJGA) Tournaments 97
biological factors 92
British Open 102
capability effect 99
coefficient estimates 102, 104
competition, reaction to 92, 93
course difficulty 102, 103, 105
course distance 105
course ratings 105–7
cultural factors 92
empirical results 102–11
endogeneity 109
European Tour 96
experimental studies 93–6
final-round scores 100, 110, 111–12
fixed-effects model 312
gender differences 102, 105
Hausman specification tests 109
‘hot hand’ performance streaks 97
Ladies Professional Golf Association (LPGA) Tour 96, 100, 102–7, 109–11
marginal prize money variables 109, 111
marginal return measures 111–12
means and standard deviation 102, 104, 109
multicollinearity 105
new model of incentives 100–102
nonexempt players 108
nurture 95
opponent ability 100, 102, 105, 109, 112
ordinary least squares (OLS) regression 104, 110
par 103, 105
par distance 103
par values 105–6
pay schemes (piece-rate, tournament and revenue-sharing contracts) 94
player ability 100, 109
prize money and financial incentives 96, 100, 103, 105, 108, 109, 111
Professional Golf Association (PGA) tour 96–7, 100, 102–5, 107–11
risk preferences 92
self-selection bias 312
total score approach 100, 111
tournament characteristics 100, 109
risk preferences 92
self-selection bias 101
social preferences 92
superstar effects 108, 312
t-statistics 102, 104, 106, 107
team-work 293–4
total score approach 100, 111
tournament characteristics 100, 109
tournament theory 111
two-stage least squares regression (2SLS) 109–11
White’s heteroskedasticity corrected standard errors 102
golf: gender and skill convergence (United States) 73–89
age and driving distance 82–3
age and earnings 75, 80
Champions Tour 74, 76, 80, 82–3
data envelopment analysis 80
driving distance 74, 76, 80–81, 82–8
gender-based earnings
development 80
golf production function (literature review) 75–82
Granger causality 85–8, 89
Ladies Professional Golf Association (LPGA) 73–4, 76–89
performance before and after childbirth 75
Professional Golf Association (PGA) 73–4, 76–89
professional golf production and earnings 77–9
purse size and performance 75, 85–8
putting performance 81–2
quantile regression 81
race and nationality 75
Senior Professional Golf Association (SPGA) Tour 77–9, 82
skill convergence 84
structural model 80–81
technology in golf equipment 74
United States Golf Association (USGA) 73
value of the marginal product (VMP) 76
Women’s Professional Golf Association (WPGA) 73
golf
age restrictions 156–7, 159–60
Australia 41, 42, 48, 49
coaching 276–8, 282–7
competitiveness and gender differences 300
gender-differential responses to economic contests 326–7, 336, 337
and immigration theory 2
self-selection 2
governing bodies 171–2
graduation rates see National Collegiate Athletic Association (NCAA) Division IA and Proposition 16 impact on academic standards and graduation rates
Graf, Steffi 156
Granger causality 5, 85–8, 89
Greece 296
Greene, Nance 117
gymnastics and age restrictions 156–7, 159, 160
Hamm, Mia 347, 381
Hausman specification tests 109
health and physical well-being 3–4
hegemonic femininity 65, 66
Hendricks, John 347
Herfindahl–Hirschman index (HHI) 11, 256–8, 262, 264, 403–4
Higuchi, Hisako 391
Hingis, Martina 156, 158
Hjorth, M. 393
Horan, Lindsey 378
‘hot hand’ performance streaks 97
human development index (HDI) 362
illegal substances see drug-testing
immigration theory and golf 2
incentives
and competitiveness 293
figure skating 319–20, 333, 335–6, 337
see also golf: gender differences in response to incentives
injuries, career-ending, prevention of 164
Integrated Postsecondary Education Data System (IPEDS) 189–90, 198
International Basketball Federation (FIBA) 414
International Gymnastics Federation (FIG) 7
International Olympic Committee 66
International Skating Union (ISU) 343
Grand Prix events 329, 331, 333, 337
International Tennis Federation (ITF)
Age Eligibility Commission 158
international women’s soccer and gender inequality 345–62
Brazil 349
climate 352–3, 357–8, 360–61
Communist countries 352–5, 357–8, 360–61
cultural factors 350, 353–5
East Asia 349
economic factors 345, 350
empirical model and results 352–62
enrollment ratios and education level 355–61
Europe 346
FIFA 346, 348–51, 352, 353, 354
Football Association (FA) 346
Women’s Premier League 347
Women’s Super League (WSL) 347–8
GDP per capita 352–4, 357–8, 360–61
Germany 346, 348
GII 362
Huber/White estimators 353
human development index (HDI) 362
Islamic countries 349–50, 354, 357–8, 359–61
Italy 346
Latin countries 352–3, 354, 357–8, 360–61
men’s points 354, 357–8, 360–61
North America 349
Northern Europe 349
Olympics 345, 346, 349
ordinary least squares (OLS) regression 353, 354
parliamentary share 355–7, 360
per capita income 353
performance of women’s versus men’s teams 351
political factors 350
population 353, 354, 357–8, 360–61
religious factors 349
socioeconomic factors 353
Union of European Football Associations (UEFA) Women’s Champions League 347
United States 346–7, 357–9
Women’s Professional Soccer (WPS) 347
Women’s Soccer Association (WUSA) 347
Women’s World Cup 346–7, 349
Iran 67
Ironman Triathlon World Championships 163
Islamic countries and soccer 4, 349–50, 354, 357–8, 359–61
Islamic culture, barriers caused by 65–7
Handbook on the economics of women in sports

Israel 296, 297, 324
Italy 346

Jackson, Lauren 415
Jaeger, Andrea 158
Japan
  football 369, 373–4, 376, 379
  Japanese women in United States
golf 15
  Nadeshiko women’s soccer league
    379
Javits Amendment (1974) 178
Johnson, Lyndon 177
Jones, R. 393

Kane, L. 393
Kaufman, Michelle 381–2
Kawabuchi, Saburo 379
Kelly, Craig 422
Kerr, Christie 392
Khasi (matrilineal society) (India) 298
Killy, Jean-Claude 117
Kim, M.H. 393
Knowles, Mark 416
Korean Ladies Professional Golf
  Association (KLPGA) 390, 394–5,
    396–9, 400–403, 404, 407–8
Kournikova, Anna 156, 382
lacrosse 182
Ladies European Tour (LET) 397–9
Ladies Professional Golf Association
  (LPGA): economic analysis of
  influx of Korean female golfers
    12, 388–408
  annual travelling costs 402
  Australian Ladies Professional Golf
    397
  broadcasting rights 388
  consumer discrimination 389
  driving accuracy 405–6, 407
  driving distance 405
  earnings 390, 395, 401
  golf skills 405–6
  green-in-regulation 405–6
  Herfindahl–Hirschman index (HHI)
    403–4
  historical overview 390–94
  immigration decision model 394–6
Japanese Ladies Professional Golf
  Association (JLPGA) 398, 394,
    397–402, 407
Korean Ladies Professional Golf
  Association (KLPGA) 390,
    394–5, 396–9, 400–403, 404,
    407–8
Ladies European Tour (LET) 397–9
  mental fortitude 401–2
  migration patterns 402–5
  number of Korean players in tour by
    year 394
  number of tournaments in four
different golf tours 398
  payoff difference 407
  percentage of top 10 finishes by
    nationality 392
  prize money 397–402
  putting 405–6, 407
  self-selection 390, 396
  sponsorship 397–402, 407
  titles earned by US, international,
    Asian and Korean golfers 391
  top 10 prize winners 393
  total purse of four different golf
tours 399
TV ratings 407
Ladies Professional Golf Association
  (LPGA) data 5, 6
Ladies Professional Golf Association
  (LPGA) Tour 96, 100, 102–7,
    109–11
  age restrictions 7, 157, 159
  gender-differential responses to
economic contests 325
Korean women 15–16
  skill convergence and gender 73–4,
    76–89
Latin countries 352–3, 354, 357–8,
    360–61
Lee, Young Hoon 15–16
lesbianism stigmatization 65
Lilly, Kristine 381
Loehr, Jim 158
‘Looking-Glass Self Model’ 59
low-energy availability (LEA) 64, 68
Luc, Mirjana 163
McCoughtry, Angel 147
McMahon, Sharelle 422
Major League Baseball (MLB) 258, 264
  age restrictions 161, 162
  consumer discrimination 389
  gender-differential responses to economic contests 323
Major League Soccer (MLS) 375
  marathons 98–9, 121–2, 326
  marginal physical product (MPP) 320
  marriage and sports attendance 3
  Marta 376
Massai (patrilineal society) (Tanzania) 298
  matrilineal and patriarchal societies 298
  Matthew, C. 393
  media coverage see basketball and netball in Australia
  Mellon Foundation Graduate Education Initiative 295
  Men’s World Cup 368–74
  menstrual cycle disruption 64
  Montsho, Amantle 65
  Moore, Maya 147
  muscular and skeletal development 160
Naismith, James 416
  NASCAR racing 124–5
National Basketball Association (NBA) 147, 150–53, 414
  age restrictions 159, 161, 165–6
  consumer discrimination 389
  gender differences in competitive balance 259, 262–3
  overstatement of scoring value 7
  revenues and subsidies 214
  and the Women’s National Basketball Association (WNBA) 133–7, 139–40, 142–4
National Basketball League (NBL) 414, 415
National Collegiate Athletic Association (NCAA) 9, 11, 12
  coaching 269, 271, 284, 285
  see also basketball and gender differences in competitive balance; revenues and subsidies; Title IX
National Collegiate Athletic Association (NCAA) Division IA and Proposition 16 impact on academic standards and graduation rates 10, 233–47, 249–50
American College Testing (ACT)s scores 234, 243, 245
  basketball 236
  Bayes’ theorem 237
data 236–8
  difference-in-differences (DiD) technique 235, 239–43, 245, 249–50
  empirical results 243–5
  federal action lawsuit (Cureton and Shaw) 235
  football program 235–6
  graduation rates 238
  independent variables, sign and significance of 244
  logit regressions 240–41, 244
  ordinary least squares (OLS) regression 243–4
  racial impacts 235
  Stage One of Proposition 16 237, 249, 250
  Stage Two of Proposition 16 237
  Standard Aptitude Tests (SAT)s scores 234, 243
  summary statistics 242
National Football League (NFL) 161, 162–3, 214, 323
National Hockey League (NHL) 161, 323
  negative feedback and impact on performance 319–20, 327, 331, 333, 336, 337
  negotiating practices and competitiveness 296
Neill, Lucas 416
  netball 2, 12
  collective bargaining agreement (CBA) 416
  see also basketball and netball in Australia
Netherlands 296
New Zealand 418, 420, 421
Nielsen, Matt 415
Nigeria 65
Handbook on the economics of women in sports

Nixon, Richard 177, 213
North America 349
North Korea 160
Northern Europe 349
nurture 95, 297

Ochoa, Lorena 392
Office for Civil Rights (OCR) 179, 208–9
‘old-boy’ network 52
Olympics 8, 14, 367–74, 413
basketball 410, 412
figure skating 328–37, 343
soccer 336, 345, 349
ordinary least squares (OLS)
regression 9, 13, 81
age restrictions 164
basketball 221–2, 243–4
competitiveness and gender
differences 310–11
figure skating 333
golf 104, 110
skiing 125, 126–9
soccer 353, 354
Title IX 198, 200, 201–3, 205
Overbeck, Carla 381
overconfidence 299
overwork, vulnerability to 157

Pak, Se Ri 388, 389–90, 391, 393, 396, 397–8, 402
Pan American Games 372
pay see earnings
Pecout, Adrien 378
peer groups 62–3
Pepper, D. 393
performance-enhancing drugs see
drug-testing
physical differences and
competitiveness 293
Plushenko, Evgeny 331
political factors 350
predispositions and competitiveness 293
Pressel, Morgan 160
prize money
golf 94, 96, 100, 103, 105, 108, 109, 111
skiing 120, 121, 122, 124–5, 126, 128–9
probit models 34–5, 204–8
Professional Golf Association (PGA) 406
data 5, 6
gender and skill convergence 73–4, 76–89
gender-differential responses to
economic contests 321–3
Professional Golf Association (PGA)
Tour 96–7, 100, 102–5, 107–11
age restrictions 161
Asian men 15
proportionality see Title IX
Proposition 16 see National Collegiate
Athletic Association (NCAA)
Division IA and Proposition 16
Proposition 48 234–5
public image 160
quantile regression 9, 13, 81, 201
basketball 2, 214–15, 222
competitiveness 310, 312
racing see running
Rampone, Christie 376
rank-order tournaments (ROTs) 5–6,
12, 319, 321
figure skating 319, 321, 338
skiing 115, 116–17
rating percentage index (RPI) 280
reaction to competition 92
regression analysis 198–204
see also ordinary least squares
regression; quantile regression
religious factors 349
revenues and subsidies in National
Collegiate Athletic Association
(NCAA) Division I women’s
basketball 213–30, 232, 236
average revenues by category 219
away-game guarantees 226
broadcast rights 217–19, 232
contributions 216–19, 228–9, 232
data analysis and model 215–22
direct revenues 216, 220, 222, 224
draft 222–7
Equity and Athletic Disclosure Act
(EADA) data 214–15
game day sales 217–19, 232
government support 217–19, 232
<table>
<thead>
<tr>
<th>Index</th>
<th>439</th>
</tr>
</thead>
<tbody>
<tr>
<td>guarantees</td>
<td>232</td>
</tr>
<tr>
<td>indirect revenues</td>
<td>226</td>
</tr>
<tr>
<td>indirect support</td>
<td>217–19, 232</td>
</tr>
<tr>
<td>institutional support</td>
<td>216–19, 226–9, 232</td>
</tr>
<tr>
<td>investment income</td>
<td>217–19, 232</td>
</tr>
<tr>
<td>marginal revenue product (MRP)</td>
<td>214–15, 219–24, 229–30</td>
</tr>
<tr>
<td>metrostatistical area (MSA)</td>
<td>population</td>
</tr>
<tr>
<td>NCAA/conf. distributions</td>
<td>217–19, 232</td>
</tr>
<tr>
<td>ordinary least squares (OLS) regression</td>
<td>221–2</td>
</tr>
<tr>
<td>professional draft</td>
<td>220–21</td>
</tr>
<tr>
<td>quantile regression</td>
<td>214–15, 222</td>
</tr>
<tr>
<td>rank</td>
<td>221–5</td>
</tr>
<tr>
<td>ratings performance index (RPI)</td>
<td>221</td>
</tr>
<tr>
<td>results</td>
<td>222–5</td>
</tr>
<tr>
<td>revenues and expenses</td>
<td>217, 232</td>
</tr>
<tr>
<td>royalties and advertising</td>
<td>217–19, 232</td>
</tr>
<tr>
<td>sports camps</td>
<td>217–19, 232</td>
</tr>
<tr>
<td>student fees</td>
<td>216–19, 226–8</td>
</tr>
<tr>
<td>subsidies and transfers</td>
<td>225–9</td>
</tr>
<tr>
<td>summary statistics</td>
<td>222</td>
</tr>
<tr>
<td>third party support</td>
<td>217–19, 232</td>
</tr>
<tr>
<td>ticket sales</td>
<td>216–19, 222–4, 226, 228–9, 232</td>
</tr>
<tr>
<td>total revenues</td>
<td>216–20, 222, 225, 226, 229</td>
</tr>
<tr>
<td>reward structures</td>
<td>4</td>
</tr>
<tr>
<td>risk aversion and risk taking</td>
<td>295, 296, 297</td>
</tr>
<tr>
<td>risk preferences</td>
<td>92</td>
</tr>
<tr>
<td>role conflict/strain</td>
<td>4, 57–60, 62–5, 67, 68</td>
</tr>
<tr>
<td>role models and mentors, lack of</td>
<td>52, 54</td>
</tr>
<tr>
<td>Rubens, Paul</td>
<td>61</td>
</tr>
<tr>
<td>running/racing</td>
<td>299–300</td>
</tr>
<tr>
<td>100m distance race</td>
<td>301–8</td>
</tr>
<tr>
<td>age restrictions</td>
<td>163</td>
</tr>
<tr>
<td>Australia</td>
<td>42</td>
</tr>
<tr>
<td>competitiveness and gender differences</td>
<td>299, 301–8</td>
</tr>
<tr>
<td>distance running/racing</td>
<td>98–9, 116, 122</td>
</tr>
<tr>
<td>foot races</td>
<td>116, 121</td>
</tr>
<tr>
<td>gender differences in response to incentives</td>
<td>97–9</td>
</tr>
<tr>
<td>gender-differential responses to economic contests</td>
<td>326–7</td>
</tr>
<tr>
<td>half marathons</td>
<td>121</td>
</tr>
<tr>
<td>long-distance</td>
<td>299</td>
</tr>
<tr>
<td>road</td>
<td>98–9, 128, 323</td>
</tr>
<tr>
<td>sprinting</td>
<td>12–13</td>
</tr>
<tr>
<td>ultramarathons</td>
<td>98, 299</td>
</tr>
<tr>
<td>salaries</td>
<td>see earnings</td>
</tr>
<tr>
<td>Saudi Arabia</td>
<td>66, 67</td>
</tr>
<tr>
<td>scholarships</td>
<td>278–9</td>
</tr>
<tr>
<td>Scott, Larry</td>
<td>158</td>
</tr>
<tr>
<td>Seles, Monica</td>
<td>156</td>
</tr>
<tr>
<td>self-esteem</td>
<td>63</td>
</tr>
<tr>
<td>self-image</td>
<td>62–3</td>
</tr>
<tr>
<td>self-selection</td>
<td>185</td>
</tr>
<tr>
<td>age restrictions</td>
<td>165–6</td>
</tr>
<tr>
<td>competitiveness and gender differences</td>
<td>299–300</td>
</tr>
<tr>
<td>figure skating</td>
<td>338</td>
</tr>
<tr>
<td>golf</td>
<td>2, 101, 390, 396</td>
</tr>
<tr>
<td>skiing</td>
<td>129</td>
</tr>
<tr>
<td>semi-professionals in football</td>
<td>376, 379</td>
</tr>
<tr>
<td>Senior Professional Golf Association (SPGA) Tour</td>
<td>77–9, 82</td>
</tr>
<tr>
<td>sex discrimination elimination</td>
<td>see Title IX</td>
</tr>
<tr>
<td>sexualization of women’s sport</td>
<td>65, 381–4</td>
</tr>
<tr>
<td>Shabelman, Doug</td>
<td>382</td>
</tr>
<tr>
<td>Shalala, Donna</td>
<td>175</td>
</tr>
<tr>
<td>Sherman Antitrust Act (1890)</td>
<td>7, 161–2</td>
</tr>
<tr>
<td>Shin, Jiyai</td>
<td>389–90, 402</td>
</tr>
<tr>
<td>skiing: earnings and performance</td>
<td>2, 6, 115–30</td>
</tr>
<tr>
<td>data</td>
<td>122–5</td>
</tr>
<tr>
<td>downhill</td>
<td>117–18, 122–5, 126–9</td>
</tr>
<tr>
<td>effort</td>
<td>120, 121, 122, 123</td>
</tr>
<tr>
<td>empirical analysis</td>
<td>125–8</td>
</tr>
<tr>
<td>Fédération Internationale de Ski (FIS) Alpine Ski World Cup</td>
<td>116, 117–19</td>
</tr>
<tr>
<td>gender differences</td>
<td>129</td>
</tr>
<tr>
<td>gender gap</td>
<td>122</td>
</tr>
<tr>
<td>gender preferences</td>
<td>117</td>
</tr>
<tr>
<td>Giant Slalom</td>
<td>117–18, 122–4, 126–9</td>
</tr>
<tr>
<td>heteroskedasticity correction</td>
<td>126</td>
</tr>
<tr>
<td>interquartile range</td>
<td>126, 128–9</td>
</tr>
<tr>
<td>ordinary least squares (OLS) regression</td>
<td>125, 126–9</td>
</tr>
</tbody>
</table>
prediction, empirical tests of 120
prize structure 120, 121, 122, 124–5, 126, 128–9
race time 123
rank-order tournaments with
nonlinear payoffs 115, 116–17
scoring system 119
self-selection 129
Slalom 117–18, 129
speed events see Downhill; Super-G
standard deviation 126, 128–9
STATA 126
summary statistics 123
Super-combined 117–18
Super-G 117–18, 129
talent and ability 120, 121
technical events see Giant Slalom; Slalom
tournament theory 116, 119–22, 124, 126
unobservable heterogeneity 125, 129
White–Huber ‘sandwich’ correction 126
soccer 1, 12, 14–15, 182
Australia 42, 49
coaching 276–8
media coverage 413–14
see also economic impact of
Women’s World Cup; football; international women’s soccer and gender inequality
social preferences 92
socialization 61, 293, 297, 311
socialization and enjoyment of sport 43–4, 46–8, 50, 51, 53, 54
socio-cultural factors and competitiveness 293
socioeconomic factors 353
sociological determinants of participation 56–68
athletics 62–5
behavioral conflict 64–5
body images: visual representation of status 60–61, 67
body types 60–61
bone density, low 64
cultural factors 57, 58
cultural lag 56, 59, 64–5, 67
disordered eating 62, 63–4, 68
exercise, excessive 68
‘Female Athletic Triad’ 64
gender distinctions 64
Islamic culture, barriers caused by 65–7, 68
judged sports 63
lean sports 63–4, 68
‘Looking-Glass Self Model’ 59
low-energy availability (LEA) 64, 68
material culture 56
menstrual cycle disruption 64
non-lean sports 64–5
non-material culture 56
norms 58
peer groups 62–3
role conflict/strain 57–60, 62–5, 67, 68
self-esteem 63
self-image 62–3
socialization 61
status, achieved/ascribed 57–60
subcultures 57–8
United States 62–5
values 58
softball 1, 12
see also under coaching
Solo, Hope 382
Song, Aree 160
Sorenstam, Annika 392, 393
South Africa 65
South America 313
sponsorship 375
basketball and netball 410
golf 397–402, 407
sports capital 3, 25–7, 31–2
Stanley v. University of Southern California 282
Stosur, Samantha 115
superstar effects 108, 312
Sweden 297, 299
football 369, 371–2, 376, 379–80, 383
swimming 42, 163
Swoopes, Sheryl 381–2
team-work 293–4
tennis 7, 116, 121
age restrictions 156–7, 158, 159, 162, 164
Australia 42, 49, 50
coaching 276–8
competitiveness and gender differences 300
endorsements 380–82
gender differences in response to incentives 97, 99–100
gender-differential responses to economic contests 323, 325–6, 336
Tessmer, Karen 270
Thompson, Alexis (Lexi) 157, 160
Title IX 8–9, 11, 175–210, 213, 236, 358
accommodation of interests 178
admission preferences 183
applicants admitted, percentage of 200
basketball 175, 420
budget constraints 188–9
compliance 3 and 5 percent thresholds 206–7
continued program expansion 178
data and estimation 189–208
probit analysis of noncompliance 204–8
proportionality and compliance, time trends in 191–5
proportionality gaps and compliance 195–8
regression analysis 198–204
sample selection 190–91
enforcement and compliance rules 180
enrolled of those admitted, percentage of 200
Equity in Athletics Disclosure Act (EADA) 179, 180, 189–90, 191
evolution of the law 177–9
football 175, 183–4
funding 175, 182
geographical region 201, 205
health-care costs 182
historically black college or university (HBC) 198–9, 201, 205
inception 177
Integrated Postsecondary Education Data System (IPEDS) 189–90, 198
National Collegiate Athletic Association (NCAA) 176, 179, 180–82, 186, 191, 192, 198–9, 200–205
National Collegiate Athletic Association (NCAA) Division I 181, 183–4, 191–5, 197–8
National Collegiate Athletic Association (NCAA) Division II 181, 191–5, 196, 197–8, 200, 202–3, 206–7
National Collegiate Athletic Association (NCAA) Division III 181, 191–6, 197–8, 200, 202–3, 206–7
non-National Collegiate Athletic Association (NCAA) schools 190–91, 197, 199, 201, 205, 208
noncompliance 189, 192, 194, 195
noncompliance, impact of penalties of 188
noncompliance, persistence of 194
noncompliance as utility-maximizing choice 187
ordinary least squares (OLS) regression 198, 200, 201–3, 205
positive outcomes 185
positive proportionality gap 194
previous empirical work 180–87
proportionality 205
proportionality compliance 180–84
proportionality gap 179, 180–82, 184, 191, 192, 193–4, 198–204
quantile regressions 201
revenues and subsidies 230
reverse discrimination 175
reverse proportionality gaps 194
self-selection 185
six-year graduation rate 200–201
sociological determinants of participation 62
sports offerings and proportionality compliance 180
substantial proportionality 178–9, 208
substitution effect 189
theoretical model of institutional response 186–9
trends in high school sports 182
undergraduate enrollment coefficients 204
trend theory 5, 111, 116, 119–22, 124, 126
Tower Amendment (1974) 178, 183
Trans-Tasman Netball League (TTNBL) 421–2
trivialization of women’s sport 65
Union of European Football Associations (UEFA) 377
Women’s Champions League 347
United Kingdom 295–6, 324, 376–8, 417–18
United States 12
basketball 116, 410, 420
competitiveness and gender differences 312
Golf Association (USGA) 73
London Olympics 8
netball 116, 417
Open 115
soccer 346–7, 357–9
sociological determinants of participation 62–5
trends in high school sports 182
Women’s World Cup 365, 367, 369, 371–2, 374–5, 380, 383
see also in particular golf: gender and skill convergence;
Women’s National Basketball Association (WNBA)
‘Usain Bolt effect’ 305
volleyball 276–8, 381
Wade, Virginia 115
Wambach, Abby 382–3
Webb, Karrie 96–7, 392, 393
Whalen, Lindsay 142–7
White, David 421–2
Wie, Michelle 392
Williams, Venus 156
Women’s Football Association (WFA) 377–8
Women’s National Basketball Association (WNBA) 6–7, 9, 11, 132–54
Adj.P40 value across positions 145
age restrictions 7, 157, 159
assists 142–3, 146, 150, 151
attendance 133–5
blocked shots 142–3, 145, 150
broadcast coverage 134
broadcast revenues 153
collective bargaining agreement (CBA) 137, 139
competitive balance 135–7
core players 139
corporate branding 134–5
defensive efficiency 140–41, 142
defensive rebounds 141
dispersal draft 137
draft position 151
field goals 140–41, 142–3, 145
foul shots 141
Fourth Year Option 138
free agency 137
free throws 141, 142
gender differences 263–4
historical background 137
inter-seasonal balance 153
labor market 137–9
media coverage and pay 410, 414
minutes per game, determinants of 151, 152
modeling wins 139–44
Noll–Scully ratio 135–6
offensive efficiency 140–41, 142
offensive rebound 141
offer sheet 138
Pareto principle 147
personal fouls 142, 150, 151
playoff appearances 136–8
points scored 143, 153
points surrendered 143
points-per-shot 140–41
possession 141, 143, 150, 153
profits 133–5
rebounds 141, 150, 153
Reserved Players 137–8
Restricted Free Agents 137–8
revenues 133–5, 152–3, 214
reverse-order draft 137
salary capping 153
salary scale 139
scoring 150, 151
shooting efficiency 150, 153
standard deviation 135–6
steals 150, 153
subsidies 214
top 40 players 148–9
Index

traded players 150
turnovers 141, 145, 150, 153
Unrestricted Free Agents 137–8
value of player and team statistics 144
winning percentage determinants 142
wins 144–7
Women’s National Basketball League (WNBL) 415, 421–2, 423
Women’s National Basketball Players’ Association (WNBPA) 159
Women’s Professional Golf Association (WPGA) 73
Women’s Professional Soccer (WPS) 347, 375–6
Women’s Super League (WSL) 376
Women’s Tennis Association (WTA) 1, 7, 116, 157, 158, 163–5, 166–7
Women’s United Soccer Association (WUSA) 347, 375
Women’s World Cup 14–15, 346–7, 349
see also economic impact of Women’s World Cup
work–life balance 270
WPSL 376
Young, Liam de 416
Zavian, Ellen 381, 384